







## Perth WA

## **KEY INFORMATION**

Address

Perth WA

**\$ Price** SOLD

**Туре** 

N/A

Business / Automotive

Land Area
N/A

Car Spaces

**Build Area** N/A

Listing Type
Sold

## AGENT INFORMATION



**Ian Sargison**Business Broker

D. 9386 9981 M. 0417 991 910 CURRENTLY UNDER OFFER...

- LEADER IN REPAIR, PARTS SERVICE
- NATIONAL GROWTH POTENTIAL!
- HEALTH & SAFETY DRIVEN PROFITS

This is the ideal "go to expert" in heavy machinery, truck, and car services.

The W.A. team sources and fits high quality safety parts where cost of repair isn't an issue. Over decades, margins, operating profit, service culture and client goodwill, was consistently well managed, reviewed and enhanced whenever feasible.

A record profit [EBIT] of \$3mill is expected in FY2023. This extraordinary trend should continue as plans for regional, suburban, or national growth are high in mind.

Profit or working capital if strategically applied would quickly elevate sales to an exciting high. A rare archive of valuable [I.P.] "the vast reference of vehicle specifications" effectively secures business and supports true "market leading dominance".

Repeat and growing new referred service; parts work for Occupational Health and Safety machinery compliance, is typically booked out, well in advance.

The effective loyal team, superior products, prices, and service as it's aligned in strategic locations, warrants a very strong "degree of commercial confidence".

This is the essence of a "very bankable" trading enterprise and its "corporate edge" casts a daunting barrier to any competitor. We expect prioritization of medium term growth will provide the buyer a "fine premium" upon divestment.

Familiarization and handover can be suitably tailored to satisfy parameters of an "Under Management" acquisition, in a prompt, "business as usual" manner.

It is comforting to know that experienced staff often happily manage all daily operations, without a bump in the road.

With lofty sales your ROI is near to 33%. Estimated stock is now near, \$1 mill.

Level 1, 187 Stirling Highway,

Nedlands WA 6009 Don't miss this excellent productive investment. Enquiry today, in confidence. T (08) 9386 9981 Call Ian Sargison on 0417 991 910, for a Business Profile, or Private Briefing



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